



Kodak i3500 Scanner vs. Fujitsu fi-6400 Scanner

COMPETITIVE CRUSH

Top Reasons to Buy

Top 5 Reasons to Buy from Kodak Alaris

Independent testing by Buyers Laboratory LLC (BLI) demonstrates multiple performance advantages for the Kodak i3500 Scanner when tested against the Fujitsu fi-6400 Scanner.

1. Better feeding provides more capabilities

The Kodak i3500 Scanner accepts paper weights from 9 to 110 lb while the fi-6400 can only scan up to 56 lb paper. The i3500 Scanner can also accept ID cards or embossed cards through the automatic document feeder (ADF) which is not something the Fujitsu fi-6400 can do. And for book scanning or thicker documents that cannot be fed through the ADF, the i3500 Scanner has an optional flatbed scanner.

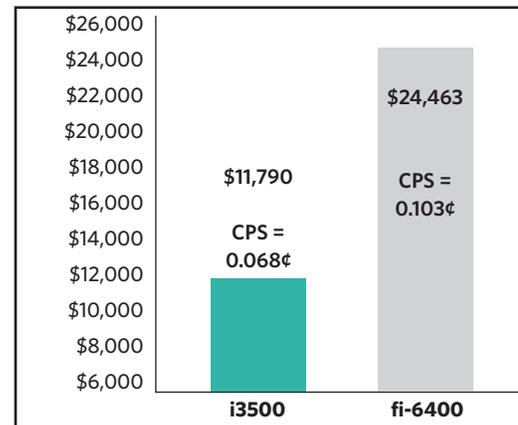
2. Compact and smart design provides increased value:

- The i3500 Scanner is not only faster than the Fujitsu fi-6400 by 10 ppm, but the Kodak i3500 Scanner has a list price of \$6,685, while the Fujitsu fi-6400 has a list price of \$12,995.
- The i3500 Scanner weighs 39 pounds, while the fi-6400 weighs over 70 pounds, making the Kodak i3500 Scanner much easier to transport.

3. 52% lower total cost of ownership (TCO)

The fi-6400 TCO over 3 years is \$24,463, with an estimated cost per scan (CPS) of 0.103 cents. Comparatively, the Kodak i3500 Scanner is only \$11,790, with a CPS of .068 cents — nearly a 41% difference between the two.

Estimated TCO



4. Smarter, better media handling

Although both devices have a drop-out color function, the i3500 Scanner also has:

- a multiple color dropout function, which drops out all colors.
- predominant color dropout, which picks the color that appears the most.

Both of these functions on the i3500 Scanner will reduce the time needed to presort and will result in improved OCR accuracy and reduced costs.

5. Intuitive control panel display

i3500 Control Panel



- The Kodak i3500 Scanner's large control panel display provides a description of each scan profile for easier workflow navigation.

- Various error messages and icons aid operator.

- The fi-6400 contains a small LED that only displays an associated number for each job and various error number codes.

fi-6400 Control Panel



Choose the winner in every meaningful category

The more intuitive user interface, overall design, and a lower cost of ownership proves that the **Kodak i3500 Scanner** is the clear choice vs. the **Fujitsu fi-6400 Scanner**.

Want to learn more?

www.kodakalaris.com/go/i3500

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Note: All test data in this report was collected during independent testing by Buyers Laboratory LLC (BLI) in the company's 10,000 square-foot test facility in New Jersey. The products tested were the **Kodak i3500 Scanner** and the **Fujitsu fi-6400**. Test results and performance comparisons are validated by BLI and published with the company's written permission.